

SBA MENTOR PROTEGÉ JOINT VENTURE

Tahkox e2 & Trans-Tel Central, an enterprise of the Delaware Tribe of Indians, operate an SBA approved 8a joint venture that grew out of both companies ongoing participation in the mentor protégé program.

COMPANY ADVANTAGES



SERVICE OFFERINGS



Access Control

Custom Solutions for Selective Resource Access Restriction & Configuration

- Intelligent Key Systems
- Electronic Security Systems
- Locksmith Services



Professional Services

Top-Level Logistical Coordination from Industry-Certified Management Professionals

- Project Management
- Construction Management
- Independent 3rd Party Testing



Communications

Enterprise-Level Communications Platforms & A/V System Integrations

- Telephony Systems
- Distributed Antenna Systems
- Audio/Video and Teleconferencing



Security

Robust Electronic Security Offerings for Real-Time Detection, Alert, & Mitigation

- Sound Masking
- IP Surveillance / CCTV
- Intrusion Detection and Duress



Healthcare

Industry-Leading Patient & Staff Management & Engagement Systems

- Nurse Call
- Queuing and Paging
- Interactive Patient Care



Structured Cabling

Tailor-Made Backbone & Horizontal Cabling Solutions

- Traditional LAN
- Passive Optical LAN
- Outside Plant (OSP)



Life Safety

Design and Implementation of Full-Scale Life Safety Alert Systems

- VESDA
- Fire Door Inspections
- Fire Alarm System Design



Wireless Systems

Full-Suite of Wireless Connectivity Solutions for Client Engagement and Asset Management

- Wi-Fi
- Wayfinding
- Asset Tracking and IoT

HOW WE OPERATE

TAHKOX E2 LLC is tribally-owned by the Delaware Tribe of Indians. Having settled near the Delaware River, the tribe became known as the Grandfather Tribe. Following this, the tribe was the first ever to sign a treaty with the U.S. Government and became head of a friendly Indian state with representation in Congress. These rooted partnerships have driven & motivated the tribe's success in modern day business operations.

AWARD PROCESS

Qualified Native American Tribal 8(a) businesses can be awarded sole-source contracts up to \$100M for DoD & up to \$25M for federal & civilian agencies, without J&A, per the revision of Section 811 of the NDAA.



AGENCY PROGRAM MANAGER

- Establish Requirement
- Prepare SOW & Procurement Request
- Identify 8(a) Firm - Market Research



BUDGET OFFICER

- Authorizes Funding



CONTRACTING OFFICER

- Identifies 8(a) Firm as the most capable
- Offers the requirement to the SBA for the 8(a) Firm



SBA

- Accepts requirements on behalf of the 8(a) Firm
- Authorizes agency to conduct negotiations with 8(a) Firm



CONTRACTING OFFICER

- Issues RFP to the 8(a) firm



8(a) FIRM

- Submits technical and cost proposal to the Contracting Officer in response to the RFP



CONTRACTING OFFICER

- Performs technical and price analysis



8(a) FIRM

- Negotiates final price and deliverables with the contracting officer



CONTRACTING AWARD

- Contracting Officer assembles contract and forwards to SBA
- Government Agency, SBA and 8(a) Firm executes contract

Unlimited Sole Source Set-Aside Contract Value Authority

FAR 19.805 Competitive 8(a); 19.805-1 General

Where an acquisition exceeds the competitive threshold (\$4M), the SBA may accept the requirement for a sole source 8(a) award if the SBA accepts the requirement on behalf of a concern owned by an Indian tribe or Alaska Native Corporation.

Past Performance FAR

FAR 15.305(2)(iii)

Past Performance information is one indicator of an offerer's ability to perform the contract successfully. The solicitation provides offerors an opportunity to identify past or current contracts relevant to the requirement and evaluate problems encountered on the identified contracts and the offeror's corrective actions.

NAICS Codes

237130 • 238210 • 238910 • 334290 • 334310 335921 •
335929 • 423610 • 517911 517919 • 541512 • 541513 •
541330 • 541340 • 561210 • 561621

Our Clients



SBA Business Opportunity Specialist

TERI L. TAYLOR

U.S. Small Business Administration
Wichita District Office

teri.taylor@sba.gov

T. 316-269-6426 OR 316-269-6499

Past Performances

Phillips 66 Camera Upgrade - Ponca City, OK

Contract No: 2331 **Contract Value: \$2.5M**

In Feb 2019, Trans-Tel won a \$2,000,000-\$2,500,000 contract (#2331) to provide and install new cameras and cable to support the refinery's Video Surveillance System throughout the refinery complex. Work effort required working closely with all other operational entities at the refinery during the course of the contracted effort. Work consisted of providing engineering, performing the installations, performing turn-up and testing, programming, commissioning and servicing of their entire surveillance system components. This work effort is ongoing and we were recently awarded the Access Control (Lenel) project as well.

DAS Installation New Army Hospital - Fort Bliss, TX

Contract No: 2136 **Contract Value: \$1.2M+**

In October 2013, Trans-Tel Central LLC partnered with Berg-Helix to win award of a \$1,200,000+ contract (#2136) with \$2,738,000+ in 38 change orders to provide a distributed antenna system to a new five building hospital complex on the Fort Bliss Army base in El Paso, TX.

The project involved Trans-Tel managing one sub-contractor and being tasked with installing, terminating and testing network cable drops; pathway cores and raceways and supports for each; terminating network cable drops; installing customer provided network switches and wireless antennas as well as 34 separate communications closets spread over five stories and five separate campus area buildings.

The site manager and crew were praised by the prime contractor for a great job and for, "... all of their hard work and efforts to be the first system to successfully close out on this very long project."

This work effort concluded well ahead of contractual period of performance date without occurrence of any major malfunction and with no disruptions in service. Trans-Tel tests and certifies all installed fiber, copper and coaxial cable and delivers complete "as built" drawing packages to the owner and prime contractor upon completion.

Carnival Cruise Lines - Carnival Triumph Sunrise Retrofit - Miami, FL

Contract No: 2336 **Contract Value: \$700K+**

Trans-Tel was awarded a \$700,000+ contract (#2336) to remove and store all (750+) existing CCTV cameras to allow for a major remodel of the ship's infrastructure and electrical systems. As areas of the ship were completed, we coordinated with the other trades onboard to re-install cameras, where necessary. We also provided engineering services to design placement and type for new cameras that were required by the refit efforts.

The efforts included installation, adjustment and focusing of all cameras, programming the cameras into the Video Management System software and completing customer operation and maintenance training on the system.